

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2013****10/01/2012-12/31/2012****LENDER****#****\$**

1	BRANCH BK. & TR CO	18	\$4,838,600		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
2	MANUFACTURERS & TRADERS TR CO	10	\$1,900,500	1.	BRANCH BK. & TR CO	18	\$4,838,600
3	FULTON BANK NATL ASSOC	8	\$1,729,000	2.	MANUFACTURERS & TRADERS TR CO	10	\$1,900,500
4	WELLS FARGO BANK NATL ASSOC	7	\$2,619,600	3.	FULTON BANK NATL ASSOC	8	\$1,729,000
5	STELLARONE BANK	6	\$826,000	4.	WELLS FARGO BANK NATL ASSOC	7	\$2,619,600
6	SUNTRUST BANK	5	\$4,247,000	5.	STELLARONE BANK	6	\$826,000
7	SONABANK	4	\$2,402,600				
8	LIVE OAK BANKING COMPANY	4	\$1,975,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
9	FARMERS & MERCHANTS BANK	4	\$190,000	1.	LIVE OAK BANKING COMPANY	4	\$1,975,000
10	SUPERIOR FINANCIAL GROUP, LLC	4	\$50,000	2.	SURREY BANK & TRUST	2	\$240,000
11	TOWNEBANK	3	\$779,000	3.	VIRGINIA PARTNERS BANK	2	\$45,000
12	LANGLEY FCU	3	\$726,000	4.	VANTAGESOUTH BANK	1	\$1,643,500
13	FIRST WESTERN SBL, INC	2	\$2,279,000	5.	UNITED MIDWEST SAVINGS BANK	1	\$500,100
14	TD BANK, NATIONAL ASSOCIATION	2	\$2,185,000				
15	UNITED BANK	2	\$692,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
16	CHESAPEAKE BANK	2	\$464,000	1.	STELLARONE BANK	6	\$826,000
17	AMERICAN NATIONAL BANK	2	\$305,000	2.	SONABANK	4	\$2,402,600
18	SURREY BANK & TRUST	2	\$240,000	3.	FARMERS & MERCHANTS BANK	4	\$190,000
19	UNION FIRST MARKET BANK	2	\$239,000	4.	CHESAPEAKE BANK	2	\$464,000
20	PNC BANK, NATIONAL ASSOCIATION	2	\$169,000	5.	AMERICAN NATIONAL BANK	2	\$305,000
21	REDC COMMUNITY CAPITAL GROUP, INC.	2	\$120,000				
22	VIRGINIA COMMERCE BANK	2	\$80,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
23	VIRGINIA PARTNERS BANK	2	\$45,000	1.	BRANCH BK. & TR CO	18	\$4,838,600
24	HANA SMALL BUS. LENDING INC.	1	\$4,400,000	2.	MANUFACTURERS & TRADERS TR CO	10	\$1,900,500
25	OLD LINE BANK (BOWIE, MD)	1	\$2,683,000	3.	FULTON BANK NATL ASSOC	8	\$1,729,000
26	VIRGINIA HERITAGE BANK	1	\$2,000,000	4.	WELLS FARGO BANK NATL ASSOC	7	\$2,619,600
27	VANTAGESOUTH BANK	1	\$1,643,500	5.	SUNTRUST BANK	5	\$4,247,000
28	METRO BANK	1	\$1,090,000				
29	FIRST CHATHAM BANK	1	\$845,000		CREDIT UNIONS	#	\$
30	CONESTOGA BANK	1	\$676,000	1.	LANGLEY FCU	3	\$726,000
31	UNITED MIDWEST SAVINGS BANK	1	\$500,100	2.	CHARTWAY FCU	1	\$345,000
32	PEOPLES COMMUNITY BANK	1	\$500,000	3.	NAVY FCU	1	\$223,000
33	SOUTHERN BANK AND TRUST COMPANY	1	\$414,000	4.	FREEDOM FIRST FCU	1	\$120,000
34	MONARCH BANK	1	\$391,000	5.	BAYPORT CREDIT UNION	1	\$38,000
35	BANK OF AMERICA NATL ASSOC	1	\$350,000				
36	CHARTWAY FCU	1	\$345,000		CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
37	COMMUNITY REINVESTMENT SMALL B	1	\$255,700	1.	TIDEWATER BUS. FINANCING CORP	12	\$3,691,000
38	NAVY FCU	1	\$223,000	2.	BUSINESS FINANCE GROUP, INC.	10	\$5,208,000
39	WILSHIRE STATE BANK	1	\$215,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	3	\$947,000
40	VALLEY BANK	1	\$180,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
41	CARDINAL BANK	1	\$150,000	5.	REDC COMMUNITY CAPITAL GROUP, INC.		
42	CORNERSTONE BANK NATL ASSOC	1	\$150,000				
43	BANCORP BANK	1	\$146,000		504 - FIRST TRUST LENDERS (by Numbers)	#	\$
44	FREEDOM FIRST FCU	1	\$120,000	1.	BRANCH BK. & TR CO	7	\$3,484,129
45	Bank@LANTEC	1	\$100,000	2.	TOWNEBANK	3	\$1,000,000
46	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$97,000	3.	FULTON BANK NATL ASSOC	2	\$972,000
47	FAUQUIER BANK	1	\$50,000	4.	CHESAPEAKE BANK	2	\$1,464,000
48	VILLAGE BANK	1	\$50,000	5.	UNITED BANK	2	\$835,000
49	BAYPORT CREDIT UNION	1	\$38,000				
50	UNIVERSITY OF VIRGINIA COMMUN	1	\$15,000				
	TOTAL 7(a) & 504 LOAN APPROVALS	125	\$46,728,600				